

±40,105 SF INDUSTRIAL BUILDING FOR SALE





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OFFERING MEMORANDUM

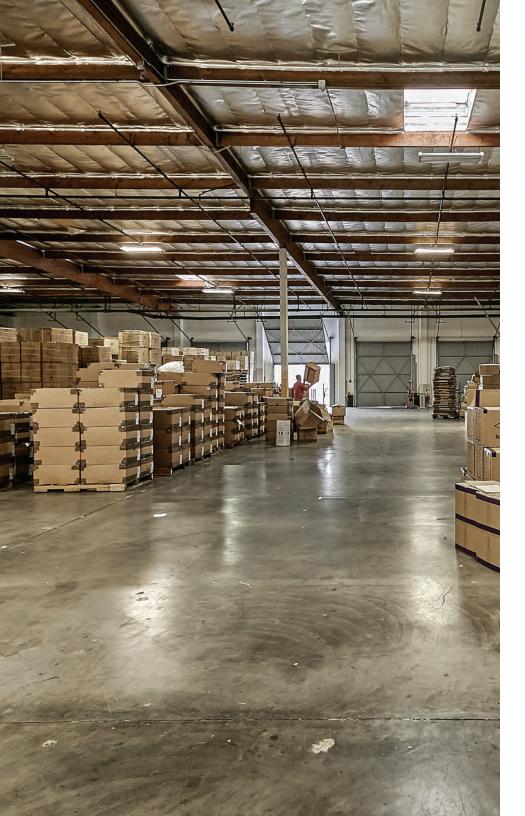


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EXECUTIVE SUMMARY

Voit Real Estate Services is pleased to offer for sale 2640 E 26th Street in Vernon, California, an approximately 40,105 SF industrial building situated on approximately 1.89 acres of land. The subject property is adjacent to the Arts and Fashion Districts, and is centrally located to the 5, 10, 110 and 710 freeways. The ports of Los Angeles and Long Beach are less than 25 miles from the property, making this property a strategic infill location.

The property is well configured with 13 dock high positions, approximately 5,678 SF of high image office, a fenced yard, and minimum 16-18' clear height. 2640 E 26th Street is divisible into two units, providing an owner/ user the opportunity to occupy approximately 26,443 SF, while leasing approximately 13,662 SF to another tenant for supplemental rental income.



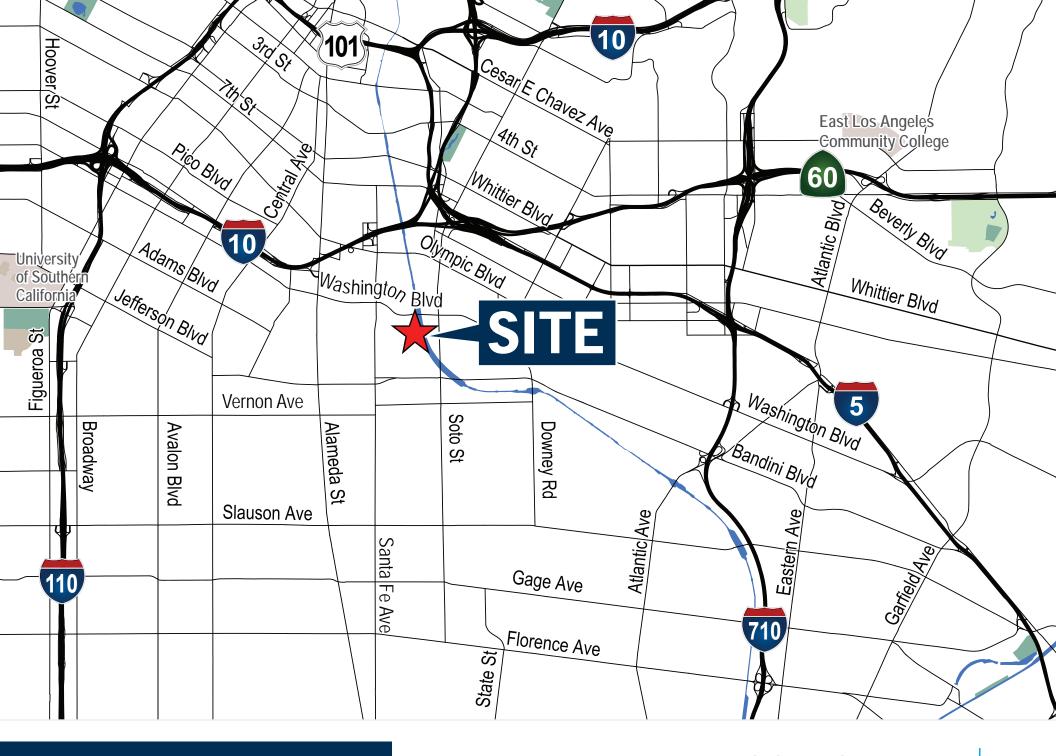
PROPERTY FEATURES

- Fenced Yard
- Ample Parking
- · High Image Office
- 13 DH Doors (Unit A: 9 DH; Unit B: 4 DH)
- Divisible to ±26,443 SF and ±13,662 SF
- 16' 18' Clear Height
- 600 AMPS Power (Please Verify)
- 8 Additional DH Positions May be Available
- Fire Sprinkler System
- Centrally Located Near the 5 0 0 10 and 70 Freeways

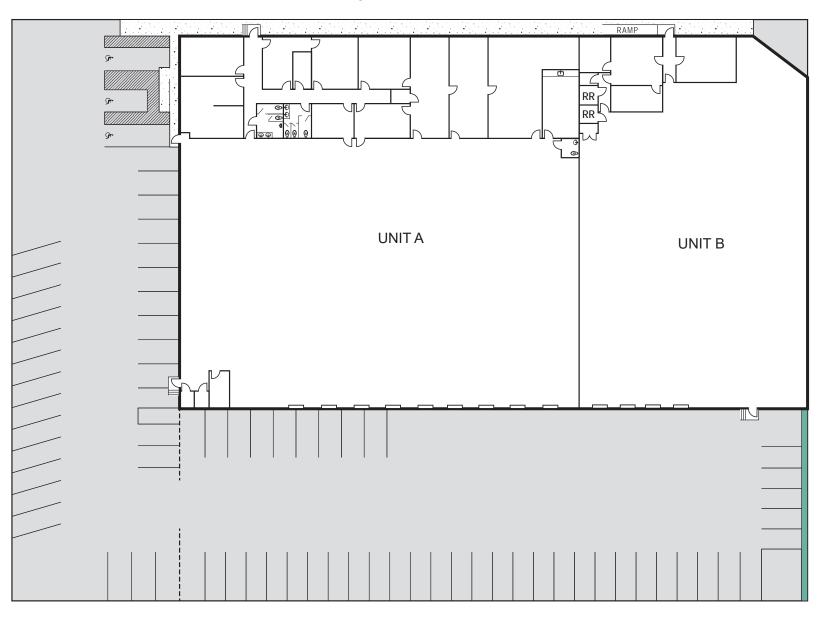
PROPERTY DESCRIPTION

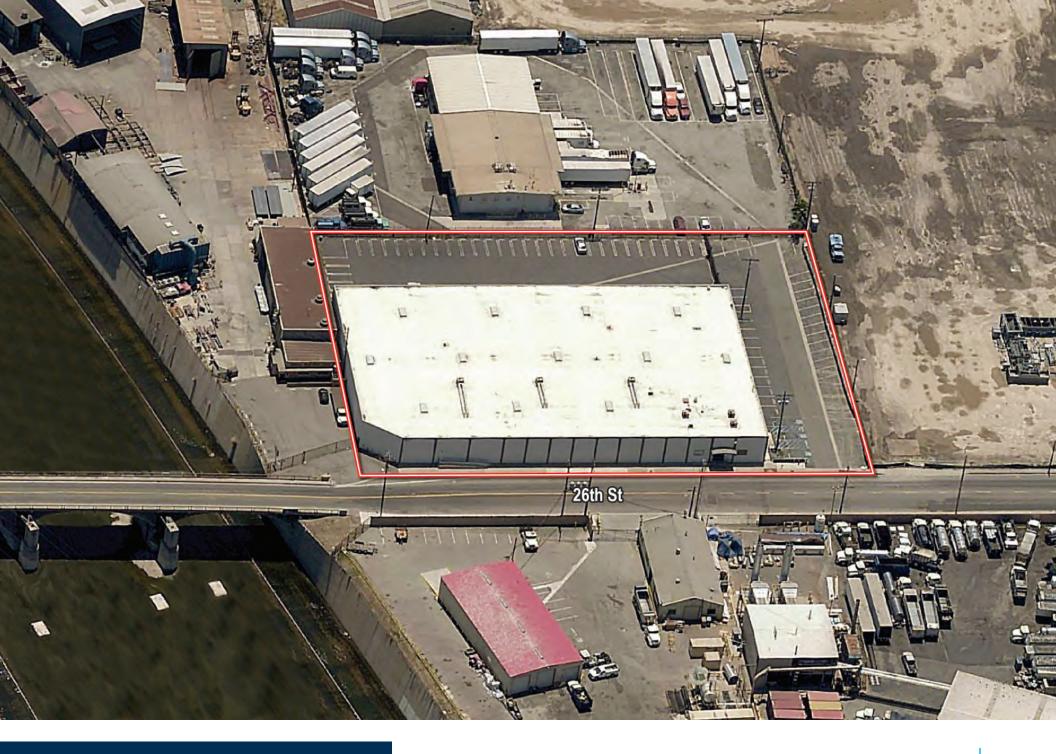
| Address: | 2640 E. 26th Street, Vernon, CA |
|----------------------|--|
| Total Building Area: | Approximately ±40,105 SF |
| Total Lot Size: | Approximately 1.93 Acres |
| Office Area: | Approximately ±5,678 SF |
| Year Built: | 1964/2015 Refurbished |
| Zoning: | I (General Industry) Please verify with City of Vernon |
| Overlay Zoning: | T (Truck and Freight Terminal Overlay Zone) Please verify with City of Vernon |
| Parking Ratio: | 1.6:1,000 (64 parking spaces) |
| Parcel #: | 6302-001-028 |
| | |





26th STREET









LOS ANGELES COUNTY MARKET OVERVIEW

With vacancies below 3%, Los Angeles remains the tightest major industrial market in the country. Net absorption has been soft in recent quarters, but that is largely a function of the low vacancy rate; there just isn't much vacant space left to be absorbed. Demand for industrial product in LA rarely wanes, thanks to the presence of both the nation's largest manufacturing sector and busiest ports of entry.

Rock-bottom vacancies drove explosive rent growth for much of this cycle. From 2014 to 2018, industrial rents in LA grew at an average of more than 8% annually, often outpacing gains in the National Industrial Index by 150 to 200 basis points. While the vacancy rate remains steady, growth decelerated sharply in recent quarters. Rents still grew by 4.5%

over the past year—a healthy rate by historical terms—but annual gains here now trail those of the National Index for the first time this cycle.

Investors, drawn by the extremely tight fundamentals, continue to accept low returns in exchange for stability and liquidity. Roughly \$5.4 billion in industrial sales were recorded here last year, an all-time high, and much of that momentum has carried over into 2019. While modern industrial assets are in high demand, one key motivating factor for investors is the potential for adaptive reuse. In some of LAs emerging job hubs, the potential for creative office conversion is adding value to older, less functional industrial product.



VERNON INDUSTRIAL SUBMARKET SNAPSHOT

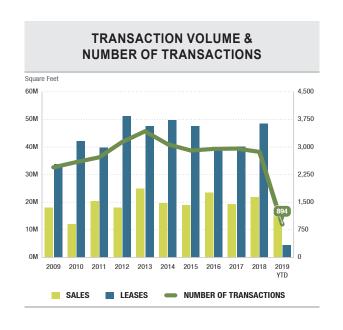
Demand has historically been strong in Vernon due to its proximity to Downtown LA and the Alameda Corridor. Vacancies remained below 6% during the downturn and currently stand at 2.7%. However, about 200 basis points of that change stems from the conversion of the vacant Sears Towers distribution facility to a mixed-use complex with over 1,000 apartment units. Rent growth has been robust since 2014, but the aging inventory keeps average rents well below the metro average and rent gains have recently decelerated from about 9% in 2017 to 4.8% over the past four quarters. Land availability and traffic congestion limit construction, and few buildings have delivered this cycle. The largest industrial development in the pipeline is a two-building Prologis project with 346,000 SF of warehouse, that will replace a 1960s vintage 418,600 SF warehouse that was vacated near the end of 2018.

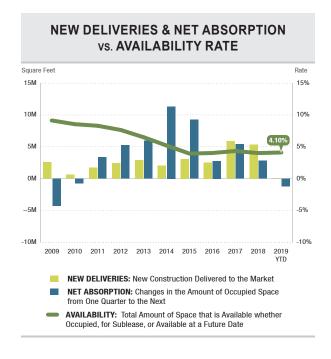
Investors remain interested in the submarket, and sales volume exceeded \$460 million in 2018. Vernon is exclusively industrial, as the city has been described since its foundation. The submarket also comprises densely populated Huntington Park, Maywood, and Southern portions of Boyle Heights, which can be disadvantageous for companies moving goods in and out of buildings. Almost one-tenth of the metro's industrial stock is in the submarket, which contains mostly older, 1 and 2 Star inventory related to manufacturing.

LA INDUSTRIAL MARKET STATISTICS

| | Change Over Last Quarter | 1Q 2019 | 4Q 2018 | 1Q 2018 | % Change Over Last Year |
|---------------------------|--------------------------|-------------|------------|------------|-------------------------|
| Vacancy Rate | UP | 2.31% | 2.17% | 2.09% | 10.53% |
| Availability Rate | UP | 4.10% | 4.01% | 4.25% | (3.53%) |
| Average Asking Lease Rate | UP | \$0.95 | \$0.93 | \$0.89 | 6.74% |
| Sale & Lease Transactions | DOWN | 7,269,324 | 16,553,845 | 17,439,771 | (58.32%) |
| Gross Absorption | DOWN | 7,563,399 | 9,686,895 | 9,950,117 | (23.99%) |
| Net Absorption | NEGATIVE | (1,249,242) | 2,577,547 | (123,289) | N/A |











AREA OVERVIEW

LOS ANGELES

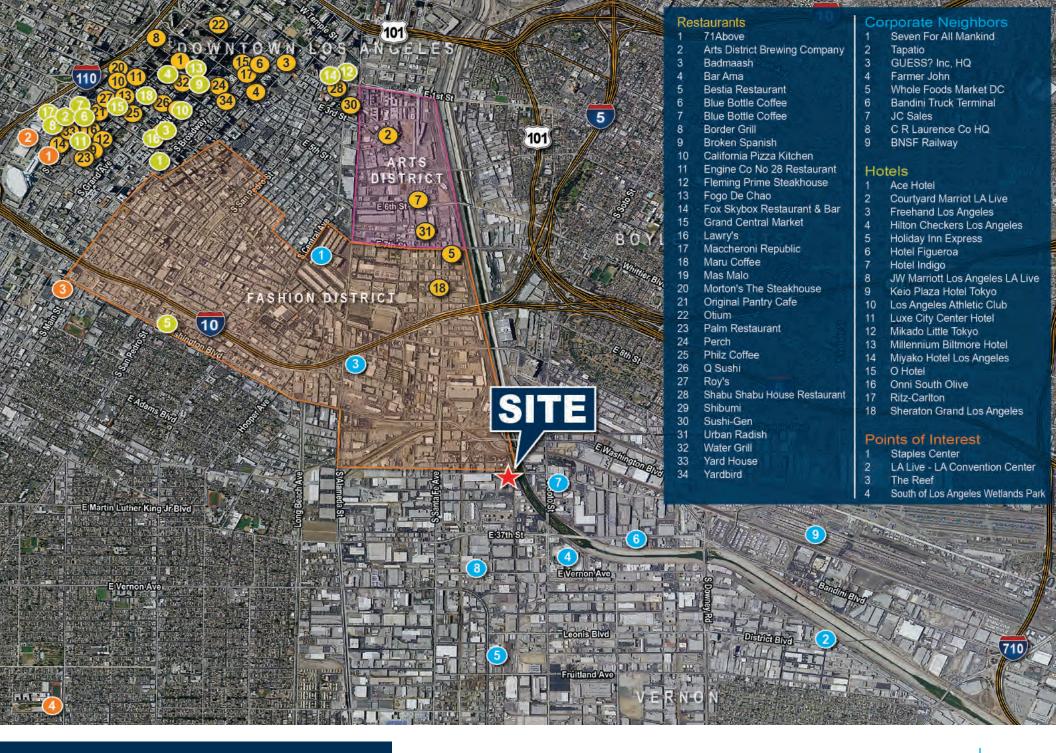
L.A. County and its 88 cities represent a dynamic, multicultural economy with a diverse workforce and top universities and colleges throughout. L.A. County is the entertainment, manufacturing, and international trade capital of the U.S. and has a fast growing high-tech and digital media industry cluster. With more than \$700 billion in annual output, Los Angeles County ranks among the world's largest economies. Its GDP is larger than Sweden, Norway, Poland or Belgium. The County's population of nearly 10.2 million would make it the 9th largest state in the U.S.

The seasonally adjusted unemployment rate in Los Angeles County remained unchanged over the month at 4.6 percent in April 2019, from a revised 4.6 percent in March 2019 and was below the rate of 4.7 percent one year ago. While unemployment figures near record lows, wage growth began to accelerate in 2018, with average four-quarter wage growing by 4.2% in 18Q3 year-over-year, compared to 3.6% in the nation.

VERNON

The City of Vernon is an industrial city of 5.2 square miles located several miles to the southeast of Downtown Los Angeles in Southern California. Vernon currently houses more than 1,800 businesses that employ approximately 55,000 people, serving as a vital economic engine in the region. Offering an environment uniquely friendly to business. Vernon is the home to industries including food and agriculture, apparel, steel, plastics, logistics and home furnishings.

Vernon has become a popular city for the apparel and cosmetics industrial in particular, due to the city's close proximity to downtown Los Angeles, the Arts District and the Fashion District. Additionally, Vernon's central location to most major freeways including the 5, 10, 110 and 710 freeways makes it a popular city amongst logistics groups, manufactures, trucking companies and food distributors.







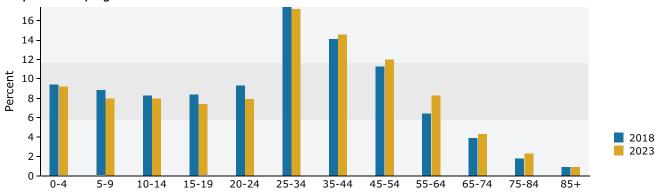
DEMOGRAPHICS

1 MILE RADIUS

| Summary | Census 2010 | 2018 | 2023 |
|-------------------------------|-------------|-------|-------|
| Population | 6,478 | 6,579 | 6,721 |
| Households | 1,493 | 1,499 | 1,546 |
| Families | 1,211 | 1,221 | 1,238 |
| Average Household Size | 4.31 | 4.36 | 4.32 |
| Owner Occupied Housing Units | 66 | 62 | 70 |
| Renter Occupied Housing Units | 1,427 | 1,437 | 1,476 |
| Median Age | 27.2 | 28.1 | 30.4 |

| | Census 2 | Census 2010 | | 2018 | | 2023 | |
|-------------------|----------|-------------|--------|---------|--------|---------|--|
| Population by Age | Number | Percent | Number | Percent | Number | Percent | |
| 0 - 4 | 622 | 9.6% | 618 | 9.4% | 615 | 9.2% | |
| 5 - 9 | 574 | 8.9% | 577 | 8.8% | 537 | 8.0% | |
| 10 - 14 | 611 | 9.4% | 549 | 8.3% | 537 | 8.0% | |
| 15 - 19 | 624 | 9.6% | 554 | 8.4% | 495 | 7.4% | |
| 20 - 24 | 567 | 8.8% | 609 | 9.3% | 532 | 7.9% | |
| 25 - 34 | 1,107 | 17.1% | 1,147 | 17.4% | 1,155 | 17.2% | |
| 35 - 44 | 1,004 | 15.5% | 925 | 14.1% | 981 | 14.6% | |
| 45 - 54 | 616 | 9.5% | 743 | 11.3% | 805 | 12.0% | |
| 55 - 64 | 369 | 5.7% | 422 | 6.4% | 555 | 8.3% | |

Population by Age





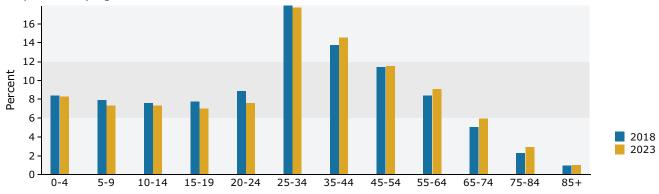
DEMOGRAPHICS

3 MILE RADIUS

| Summary | Census 2010 | 2018 | 2023 |
|-------------------------------|-------------|---------|---------|
| Population | 353,252 | 377,744 | 394,602 |
| Households | 92,089 | 101,067 | 107,818 |
| Families | 66,399 | 70,130 | 72,808 |
| Average Household Size | 3.72 | 3.63 | 3.56 |
| Owner Occupied Housing Units | 21,980 | 22,354 | 25,606 |
| Renter Occupied Housing Units | 70,109 | 78,713 | 82,212 |
| Median Age | 29.3 | 30.1 | 32.0 |

| | Census 20 | 10 | 20 | 18 | 20 | 23 |
|----------------------------|-----------|---------|---------|---------|---------|---------|
| Race and Ethnicity | Number | Percent | Number | Percent | Number | Percent |
| White Alone | 153,382 | 43.4% | 162,591 | 43.0% | 171,364 | 43.4% |
| Black Alone | 20,987 | 5.9% | 21,748 | 5.8% | 22,099 | 5.6% |
| American Indian Alone | 4,124 | 1.2% | 4,133 | 1.1% | 4,131 | 1.0% |
| Asian Alone | 9,077 | 2.6% | 12,722 | 3.4% | 15,941 | 4.0% |
| Pacific Islander Alone | 209 | 0.1% | 228 | 0.1% | 249 | 0.1% |
| Some Other Race Alone | 151,614 | 42.9% | 161,213 | 42.7% | 165,003 | 41.8% |
| Two or More Races | 13,859 | 3.9% | 15,109 | 4.0% | 15,814 | 4.0% |
| Hispanic Origin (Any Race) | 310,176 | 87.8% | 328,198 | 86.9% | 340,086 | 86.2% |

Population by Age





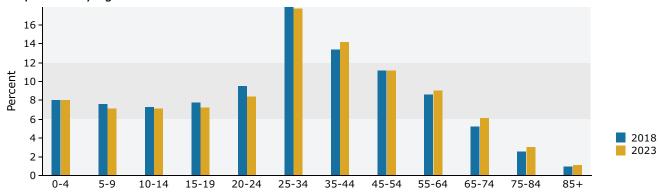
DEMOGRAPHICS

5 MILE RADIUS

| Summary | Census 2010 | 2018 | 2023 |
|-------------------------------|-------------|-----------|-----------|
| Population | 1,155,550 | 1,221,135 | 1,263,133 |
| Households | 310,447 | 330,585 | 344,842 |
| Families | 225,925 | 236,560 | 243,735 |
| Average Household Size | 3.61 | 3.59 | 3.56 |
| Owner Occupied Housing Units | 76,404 | 75,379 | 85,332 |
| Renter Occupied Housing Units | 234,043 | 255,205 | 259,510 |
| Median Age | 29.2 | 30.1 | 31.8 |

| | Census 2 | 010 | 20 | 18 | 20 | 23 |
|-------------------|----------|---------|---------|---------|---------|---------|
| Population by Age | Number | Percent | Number | Percent | Number | Percent |
| 0 - 4 | 96,361 | 8.3% | 98,291 | 8.0% | 100,955 | 8.0% |
| 5 - 9 | 89,458 | 7.7% | 92,311 | 7.6% | 89,280 | 7.1% |
| 10 - 14 | 92,054 | 8.0% | 88,788 | 7.3% | 89,210 | 7.1% |
| 15 - 19 | 105,445 | 9.1% | 95,780 | 7.8% | 91,348 | 7.2% |
| 20 - 24 | 109,304 | 9.5% | 116,376 | 9.5% | 106,290 | 8.4% |
| 25 - 34 | 192,342 | 16.6% | 218,587 | 17.9% | 223,232 | 17.7% |
| 35 - 44 | 164,644 | 14.2% | 163,954 | 13.4% | 179,823 | 14.2% |
| 45 - 54 | 131,959 | 11.4% | 136,458 | 11.2% | 141,124 | 11.2% |
| 55 - 64 | 87,417 | 7.6% | 104,490 | 8.6% | 113,568 | 9.0% |

Population by Age





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